

# Consultant Profile

## FINANCE ALL IN ONE!

**Karin Wallner, BA, CMA, CTA**



### Personal Details

#### EMAIL

[karin.wallner@business-consultants.at](mailto:karin.wallner@business-consultants.at)

#### WEBSITE

[karin.wallner@gmx.net](mailto:karin.wallner@gmx.net)

[www.business-consultants.at](http://www.business-consultants.at)

#### > 20 YEARS OF EXPERIENCE

#### My primary focus areas are

Strategic controlling and commercial management as an Interim Manager

Optimisation/Automation of financial-, organisational-, and operational processes

Identification of potentials and implementation of measures to increase results

Creation, optimisation and automation of plans/reports for all areas

Creation of incomparable Excel tools for et al. finance- and HR controlling

Execution of complex special projects and in-depth analyses in the financial area

#### TURNAROUND EXPERIENCE

Strategic controlling and commercial management as an Interim Manager

Optimisation/Automation of financial-, organisational-, and operational processes

Identification of potentials and implementation of measures to increase results

Creation, optimisation and automation of plans/reports for all areas

Creation of incomparable Excel tools for et al. finance- and HR controlling

Execution of complex special projects and in-depth analyses in the financial area

#### PRIVATE EQUITY EXPERIENCE

Strategic controlling and commercial management as an Interim Manager

Optimisation/Automation of financial-, organisational-, and operational processes

Identification of potentials and implementation of measures to increase results

Creation, optimisation and automation of plans/reports for all areas

Creation of incomparable Excel tools for et al. finance- and HR controlling

Execution of complex special projects and in-depth analyses in the financial area

#### IT KNOW HOW

Strategic controlling and commercial management as an Interim Manager

Optimisation/Automation of financial-, organisational-, and operational processes

Identification of potentials and implementation of measures to increase results

Creation, optimisation and automation of plans/reports for all areas

Creation of incomparable Excel tools for et al. finance- and HR controlling

Execution of complex special projects and in-depth analyses in the financial area

#### ESG KNOW HOW

Strategic controlling and commercial management as an Interim Manager

Optimisation/Automation of financial-, organisational-, and operational processes

Identification of potentials and implementation of measures to increase results

Creation, optimisation and automation of plans/reports for all areas

Creation of incomparable Excel tools for et al. finance- and HR controlling

Execution of complex special projects and in-depth analyses in the financial area

#### 4 LANGUAGES

Strategic controlling and commercial management as an Interim Manager

Optimisation/Automation of financial-, organisational-, and operational processes

Identification of potentials and implementation of measures to increase results

Creation, optimisation and automation of plans/reports for all areas

Creation of incomparable Excel tools for et al. finance- and HR controlling

Execution of complex special projects and in-depth analyses in the financial area

#### > 13 INDUSTRIES

## Challenges/Successes

### PROCESSES

#### **Optimisation of finance, organisation as well as operative processes**

Successful implemented process optimisation projects in various areas of companies and corporations in all employments and projects

- *Restructuring and optimisation of budget, forecast and monthly closing processes*
- *Definition and implementation of an appropriate stocktaking process showing distinct betterment of the working capital*
- *Enhancement of the capacity planning process for large-scale IT projects in Russia resulting in a respective efficiency enhancement*
- *Setup of stringent project controlling within all countries*
- *Improvement of the operational control process with KPIs of a major inland navigation vessel fleet*
- *Collaboration on the implementation of a cash poling for Eastern Europe*
- *Thorough working capital optimisation in the storage area*
- *Smart automation and optimisation of the settlement of provisions, reductions in earnings, and agreements with customers*
- *Harmonisation and refinement of the settlement of variable incomes*

### MANAGEMENT

#### **Management (support) through the takeover of management tasks**

- *Structure of controlling and finance departments*
- *Acceptance of interim management functions in the financial sphere (Controller, Finance Manager)*
- *Support of the CFOs in all financial topics, over and above the mere controlling function (Deputy-CFO)*
- *Creation of a new financial manual as well as collaboration on the creation of the operations manual*
- *Preparation and execution of management calls*

### IT

#### **Consulting and leadership at software implementations**

- *Creation of a new DWH in collaboration with IT companies*
- *Implementation of new reporting tools*
- *Creation of a new consolidation tool for the German mother company*

### REPORTING

#### **Creation, optimisation and automation of reporting**

Creation, optimisation and automation of efficient reportings for all areas within a company and corporation in all employments and projects using Excel as well as various BI tools

- *Implementation of HR Controlling incl. KPI definition in Excel*
- *Creation of flexible and tailor-made reporting tools in Excel (incl. detailed data analyses and data cleaning), which can be easily transferred to a database at a later point in time*
- *Implementation of a management reporting for tracking and judgement of measures as well as reproduction of particular functionalities of project management tools in Excel (task tracking considering of their dependencies)*
- *Creation of a new reporting package in Excel (local GAAP/IFRS) having many special functionalities and automations (plausibility checks, data preparation for the DWH, ...)*
- *Creation of a new consolidation package in Excel*
- *Implementation of a management reporting for the inland navigation vessel fleet as well as gross margins of orders and loads*
- *Setup of a new reporting for sales and stock controlling in Austria*
- *Optimisation of the financial reporting and their processes behind within Eastern Europe and Austria*
- *Optimisation and automation of the reporting in collaboration with the BI department*

# Projects/Industries/Countries

---

## PROJECTS

### Unique successes in different roles in various projects

The successful implementation of projects did not only influence the time of self-employment but also several employments.

- *As of Aug 2025 Controller at a German energy company: development of the controlling*
- *As of Jun 2025 Controller at an Austrian technology company: development of the controlling*
- *May 2025 – Aug 2025 (supporting still till Sep 2025) Group Controller at a world-wide active German corporation: development of group controlling, preparation of corporate planning, implementation of KPIs*
- *Jan 2024 – Dec 2024 (supporting still till Mar 2025) Controller at a German company of an internationally active multi-industry corporation: further development of the controlling and implementation of HR controlling*
- *Dec 2022 – Oct 2023 (supporting still till Mar 2024) Controller at a fast growing internationally active Austrian corporation: establishment of the controlling together with the Head of Controlling and special projects together with the CFO and the Head of the Controlling*
- *Oct 2022 – Dec 2022 Commercial Controller for 7 countries of an internationally active pharma corporation*
- *May 2022 – Aug 2022 (supporting still till Oct 2022) Team-Lead Controlling of the German entity of an internationally active automotive supplier corporation*
- *Jul 2021 – Apr 2022 Controller at an internationally active industrial corporation*
- *Dec 2019 – Mar 2022 HR Controller at a bank: structuring the data base, optimisation and development of the HR reporting and the planning*
- *Jul 2018 – Sep 2019 (supporting still till Mar 2020) Controller/Finance Manager at a technology group: 2018 development of the financial reporting for Germany; 2019 definition and optimisation of the processes in finance, administration and management of the facilities as well as the management of the financials of Germany incl. budgets and reporting (e.g. to the headquarters)*
- *May 2017 – Jun 2018 Controller at a restructuring expert for corporations: controlling and reporting for the customer projects of the customer*
- *as of Feb 2012 various smaller projects*

## COUNTRIES

### Focus on whole Europe out of Austria and Germany

Originated from the customer's place of business in DACH region, it was often necessary to manage operatively subsidiaries in whole Europe but especially Eastern Europe.

## INDUSTRIES

### Profound experience in many industries confirms universality

Listed are solely industries, in which operative experience of at least six months till several years was gained.

- *Agriculture and forestry*
- *Automotive*
- *Construction material*
- *Energy*
- *Food*
- *Industry*
- *Internet of things (IoT)*
- *IT*
- *Logistics*
- *Medical Technology*
- *Pharma*
- *Services*
- *Sports*
- *Technology*
- *Telecommunication*
- *Trade (retail and wholesale)*

## Self-employment

### AS OF FEB 2012

**Sole Proprietor**, Vienna ([www.business-consultants.at](http://www.business-consultants.at))  
Interim Manager

## Work experience

### FEB 2016 – APR 2016

**Frey-Wille GmbH & Co KG**, Vienna ([www.freywille.com](http://www.freywille.com))  
Controlling (Head)

### MAR 2015 – JAN 2016

**New Frontier Solutions GmbH**, Vienna ([www.newfrontier.eu](http://www.newfrontier.eu))  
Controlling (Senior/Functional Head – Austria und Eastern Europe)

### JUL 2013 – FEB 2015

**Ankerbrot AG**, Vienna ([www.ankerbrot.at](http://www.ankerbrot.at))  
Controlling (Senior)

### JUN 2012 – MAR 2013

**AGRANA Beteiligungs-AG**, Vienna ([www.agrana.com](http://www.agrana.com))  
Corporate Controlling (Senior)

### JAN 2012 – JAN 2012

**He logistics Asset Leasing Kft**, Budapest/Vienna ([www.he logistics.com](http://www.he logistics.com))  
Controlling

### NOV 2011 – OCT 2012

**Mondi AG**, Vienna ([www.mondigroup.com](http://www.mondigroup.com))  
Commercial Excellence

### DEC 2010 – OCT 2011

**ACO GmbH**, Baden ([www.aco.at](http://www.aco.at))  
Controlling (Austria und Eastern Europe)

### JAN 2006 – NOV 2010

**Mayr-Melnhof Karton GmbH**, Vienna ([www.mm-karton.com](http://www.mm-karton.com))  
Controlling and Sales Administration (Dec 2009 – Nov 2010)  
Divisional Sales Administration (Jan 2006 – Nov 2009)

### AUG 2005 – DEC 2005

**Reisenberger GmbH**, Perchtoldsdorf ([www.reisenberger.com](http://www.reisenberger.com))  
Accounting

### JUL 2001 – JUL 2005

**SPORTUNION Steiermark**, Graz ([www.sportunion-steiermark.at](http://www.sportunion-steiermark.at))  
Accounting and administration of sports halls

### AUG 1999

**GE Capital Bank GmbH**, Graz  
Internship; Back office credit and leasing business

## Languages

### GERMAN

mother tongue

### ENGLISH

business fluent

### FRENCH

conversational

### RUSSIAN

conversational

## Computer skills

### MS OFFICE

excellent skills

### ERP/MIS SOFTWARE

TietoEnator, ProAlpha, Navision, SAP, Infor, Tagetik, LucaNet – good skills

### BI PROGRAMS

Prevero/Unit4, XLCubed, Cubeware, Power BI, Tableau – excellent skills

### HR SOFTWARE

Loga, Tiso Ware – good user skills

### OTHERS

Power Query, Power Pivot, SQL, DAX, ... – good user skills

## Education

**JUN 2001**

**SEP 1996 – JUN 2001**

Graduated with A levels (Commercial Academy)

Commercial Academy, Graz

## Qualifications

**MAR 2025 – SEP 2025**

**Business Intelligence and Data Analyst (BIDA®)**

Corporate Finance Institute, Vancouver

Badge: <https://credentials.corporatefinanceinstitute.com/f418a379-69a3-45a1-b011-2f8f42b06df0#acc.vhF9Yc61>

**APR 2025**

**Macabacus**

Corporate Finance Institute, Vancouver

Badge: <http://credentials.corporatefinanceinstitute.com/ba8b5dff-863b-4da5-ab9f-32d666e41208#acc.HxlpForB>

**APR 2025**

**Cryptocurrencies and Digital Assets**

Corporate Finance Institute, Vancouver

Badge: <http://credentials.corporatefinanceinstitute.com/eba26dc4-ce38-4220-bc22-ad172b3955a8#acc.xwJNYh9t>

**APR 2025**

**Environmental, Social and Governance (ESG)**

Corporate Finance Institute, Vancouver

Badge: <http://credentials.corporatefinanceinstitute.com/32c131e0-4875-43e1-a45f-f2c060f2719e#acc.5dg3UDVQ>

**MAR 2025 – APR 2025**

**Data Analysis in Excel**

Corporate Finance Institute, Vancouver

Badge: <http://credentials.corporatefinanceinstitute.com/22629d16-50cd-465c-b9c1-84b2e498111c#acc.2OW95u0n>

**MAR 2025 – APR 2025**

**Business Intelligence Analyst**

Corporate Finance Institute, Vancouver

Badge: <https://credentials.corporatefinanceinstitute.com/eb91503d-e855-4fb8-9d04-5720dc04bf96#acc.FqO4bUBE>

**MAR 2025**

**AI for Finance**

Corporate Finance Institute, Vancouver

Badge: <http://credentials.corporatefinanceinstitute.com/adae7087-81d0-4e96-9277-8e02f71135e1#acc.PYSMUUi4e>

**JAN 2025 – FEB 2025**

**CTA (Certified Turnaround Analyst)**

European Association of Certified Turnaround Professionals, Leeds

**JAN 2025 – FEB 2025**

**preparation for the Diploma Certified Turnaround Analyst (CTA) doing self-study – all exams passed**

European Association of Certified Turnaround Professionals, Leeds

Feb 2025: Module 2 Legal

Feb 2025: Module 3 Management

Jan 2025: Module 1 Accounting and Finance

**OCT 2024**

**EFFAS Certified ESG Analyst (CESGA) self-study programme**

European Federation of Financial Analysts Societies, Frankfurt on the Main  
not certified

**NOV 2023 – DEC 2023**

**IMA Sustainability Business Practices Certificate doing self-study**

Institute of Management Accountants, Inc., New Jersey

Badge: <https://www.credly.com/badges/367e9598-b41b-4521-9f4f-7b562c0f9d66>

**APR 2022**

**Advanced Diploma in Accounting and Business**

Association of Chartered Certified Accountants, London

<b>DEC 2020 – APR 2022</b>	<b>preparation for the Advanced Diploma in Accounting and Business doing self-study – all relevant exams passed</b> Association of Chartered Certified Accountants, London Apr 2022: EPSM Ethics and Professional Skills Module Mar 2022: FM Financial Management Dec 2021: TX UK Taxation Jun 2021: PM Performance Management Jun 2021: FR Financial Reporting Jun 2021: AA Audit and Assurance exempt: BT Business and Technology exempt: MA Management Accounting exempt: FA Financial Accounting exempt: LW Corporate and Business Law
<b>JUN 2020 – JUL 2020</b>	<b>IMA Data Analytics &amp; Visualization Fundamentals Certificate doing self-study</b> Institute of Management Accountants, Inc., New Jersey Badge: <a href="https://www.credly.com/badges/1f745052-34cc-49d8-8eca-863ed83dcfdb">https://www.credly.com/badges/1f745052-34cc-49d8-8eca-863ed83dcfdb</a>
<b>NOV 2019 – DEC 2019</b>	<b>IFRS Certificate doing self-study</b> Association of International Certified Professional Accountants, Durham Badge: <a href="https://www.credly.com/badges/051b1f08-906a-4d70-a04a-3c96029d0a82">https://www.credly.com/badges/051b1f08-906a-4d70-a04a-3c96029d0a82</a>
<b>APR 2019</b>	<b>CMA® (Certified Management Accountant)</b> ID: 68655 Badge: <a href="http://www.youracclaim.com/badges/7db9d58b-c49c-4323-be3f-72a19c2ddd65">www.youracclaim.com/badges/7db9d58b-c49c-4323-be3f-72a19c2ddd65</a>
<b>MAY 2018 – FEB 2019</b>	<b>preparation for the Certified Management Accountant (CMA) doing self-study – all CMA Exams passed</b> Institute of Management Accountants, Inc., New Jersey Feb 2019: Part 1 Financial Reporting, Planning, Performance and Control Oct 2018: Part 2 Financial Decision Making
<b>MAR 2018</b>	<b>Certificate exam Russian – qualification "A2"</b> Centre of the Pushkin institute in Vienna, Vienna
<b>SEP 2009 – SEP 2012</b>	<b>UAS studies finance, accounting and taxation</b> Fachhochschule der Wirtschaftskammer Wien, Vienna
<b>MAR 2009 – JUL 2009</b>	<b>Junior Management Course</b> Dale Carnegie Training GmbH, Vienna
<b>MAR 2007</b>	<b>Degree in controlling</b> Wirtschaftsförderungsinstitut der WK Steiermark, Graz
<b>SEP 2004 – JUN 2005</b>	<b>Balance sheet accounting course with subsequent exam in balance sheet accounting</b> Wirtschaftsförderungsinstitut der WK Steiermark, Graz
<b>SEP 2003 – JUN 2004</b>	<b>Accounting course with subsequent exam in accounting</b> Wirtschaftsförderungsinstitut der WK Steiermark, Graz
<b>JUN 2000</b>	<b>Cambridge Certificate – qualification "Grade B"</b> Wirtschaftsförderungsinstitut der WK Steiermark, Graz

## Hobbies

---

**SPORT**  
**OTHERS**

Running, fitness  
Languages, djembe, choir

Vienna, January 2026

Karin Wallner, BA, CMA, CTA